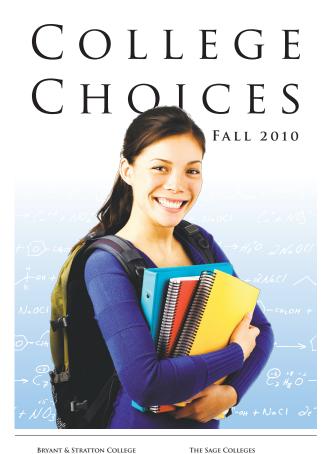


presented by TIMES UNION



Great Northeast Home Show | Logo

TIMES UNION



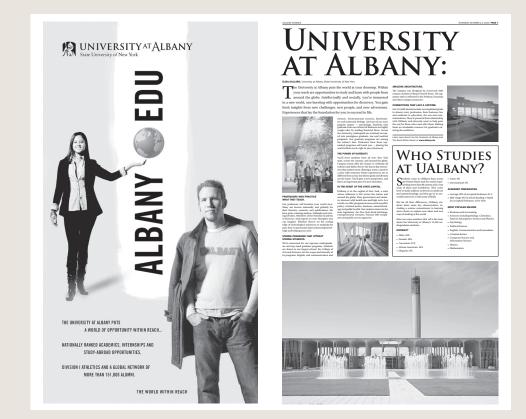
BRYANT & STRATTON COLLEGE

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MARIA COLLEGE

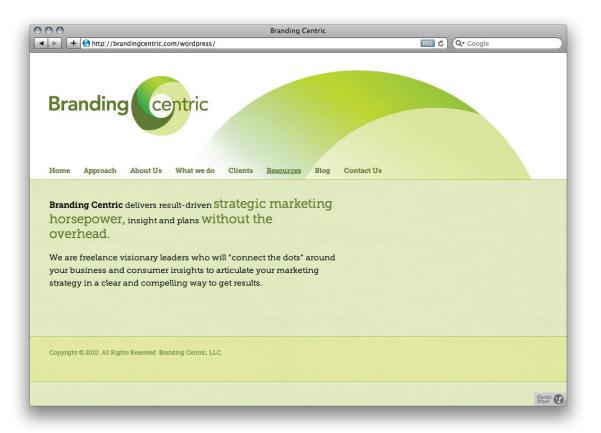
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THE TIMES UNION, IN PRINT AND ONLINE, IS THE SMART PLACE TO START. As the #1 Capital area newspaper and media web site, the Times Union reaches more than 2 out of 3 adults every month. That's more than 459,900 and counting!

Times Union print and online readers have a higher level of education and with \$16.4 billion in annual household income, they have more buying power than the audience of any other local media outlet.

Jobs &

Movers and Shakers

in a typical week

61% of job seekers read the

Times Union in print or online

79% of those that bought or sold

a home in the past 12 months were Times Union readers.

Real Estate

Entertainment

Times Union readers are

entertainment seekers

89% attended an arts, sporting or

other event in the past 12 months

56% attended a sports event
46% visited a fair or theme park

70% of Times Union readers dine out

each week spending an estimated

\$13 million dollars on fast food and

*Source: Mori Research 2006, How America Shops and Spends All other data from Scarborough Research 2008

76% attended an arts event

Restaurants

Big Eats

sit-down meals.



valuable tool in planning shopping*

TV 8% Internet, 13% Newspapers 52%

Times Union households spend over \$45 million on household items and \$173 million on apparel annually.

Stores shopped past 3 months	% reach
Bookstores	72%
Clothing stores	68%
Department stores	68%
Home accessory stores	70%
Jewelry stores	63%
Music/Video stores	72%
Office supply stores	71%
Pet stores	70%
Ch	

Sporting go Toy stores

Cars Check out those wheels the next 12 months, Times Union readers will spend \$775 million on new and used vehicles

Get their motors running 75% of adults planning to buy a new car in 2008 read the Times Union.

Travel Out and About 80% of Times Union readers took a trip within the United States in the past year and 50% of those were within a 2 hour drive of Albany.



69%

69% 74%

Print | Online | Direct Mail | SEM | Magazines

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Times Union readers are entertainment seekers 89% attended an arts, sporting or other event in the past 12 months. 76% attended an arts event 56% attended a sports event
46% visited a fair or theme park Restaurants Big Eats

70% of Times Union readers dine out each week spending an estimated \$13 million dollars on fast food and sit-down meals.

Entertainment

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Albany 2010 Auto Show | Billboard